

Town of Bowdoinham
ATTN: Nicole Briand and Bryan Benson
13 School Street
Bowdoinham, ME 04008

**Owner
Communities**

Bridgton
Cape Elizabeth
Casco
Cumberland
Falmouth
Freeport
Gorham
Gray
Harrison
Hollis
Limington
Lyman
North Yarmouth
Portland
Pownal
Scarborough
South Portland
Waterboro
Windham
Yarmouth

**Associate
Members**

Baldwin
Hiram
Naples
Parsonsfield
Porter
Saco
Standish

**Contract
Members**

Appleton
Andover
Augusta
Brownfield
Camden
Chebeague Island
Cornish
Denmark
Fayette
Fryeburg
Greenland, NH
Hope
Jay
Kennebunkport
Kittery
Lamoine
Liberty
Limerick
Lincolnville
Livermore Falls
Monmouth
Mt. Vernon
Newington, NH
North Haven
Old Orchard Beach
Otisfield
Owl's Head
Readfield
Rockland
Rockport
Sanford
Shapleigh
Somerville
South Thomaston
Thomaston
Union
Vinalhaven
Washington
Waterville
Wayne
Woolwich

RE: Solid Waste and Recycling Services

Dear Ms. Briand and Mr. Benson,

ecomaine is pleased to submit herein pricing for the processing of Municipal Solid Waste (MSW), Bulky Waste (OBW) and Single Sort Recycling (SS RCY) generated in Bowdoinham. We understand, in particular, that the towns recycling program is in a state of flux due to safety concerns of the recycling Barn in town. As you consider options for the recycling program, we want you to have the details of who we are, what we offer for services and the related pricing at your fingertips.

ecomaine is wholly owned and operated by the twenty southern Maine communities listed on this letterhead, managed by a 27-member board and is a 501c3 Non-Profit company. **ecomaine** currently serves the disposal and recycling needs of a total of 70 communities in Maine and New Hampshire. We are currently offering the following processing services:

1. MSW & OBW processing in our Waste to Energy Power Plant for \$79 per ton
2. SS RCY processing in our Material Recovery Facility for \$95 per ton with 80% Revenue/Cost Share on revenue earned from the sale of contracted recyclables. Currently our average revenue per ton is around \$20, so in this example we would rebate Bowdoinham \$16 for each ton of recyclables delivered to us.

As **ecomaine** does not own trucks or haul material, we have inquired with a number of reputable haulers on what they would charge to transport the towns solid waste and recycling to our facilities in Portland for processing. The three companies who are able to offer services at this time and their prices are included.

1. Troiano Waste Services: \$225.00 per haul
2. Riverside Disposal: \$225.00 per haul
3. Almighty Waste: \$355.00 per haul

In addition to our full complement of waste processing services, our comprehensive education and community outreach program is second to none in the State. It is supported by our three full time Environmental Educators and our Communications & PR Manager. There is no additional cost for these programs and they can be customized to meet the interests of the residents of Bowdoinham. Also please note that we have pivoted in the wake of the Covid-19 pandemic by creating numerous virtual and on-line facility tours, fun activities and lessons relating to sustainable waste management for our customers to participate in. Additional details of our educational programming and initiatives can be found at <https://www.ecomaine.org/tours-and-educational-outreach/>

ecomaine is a unique facility compared to others in the industry. More than just our municipally owned structure, 501c3 Non-Profit status, and extensive community outreach & education programs, we are proud to be the only waste/recycling facility in Maine with the distinction to be both ISO 14001 and OHSAS 18001 certified. Our 14001 certification is for environmental excellence, while 18001 is for safety. Meeting the rigorous standards necessary to achieve these voluntary certifications demonstrates proof of our environmental and safety commitment and performance. We believe this is something our member towns can really feel good about.

Thank you for taking the time to learn about **ecomaine** and the services that we offer. If you have any questions, please feel free to contact me at your convenience.

Lissa Bittermann

A handwritten signature in blue ink that reads "Lissa Bittermann". The signature is written in a cursive style with a large initial "L" and "B".

Business Development Manager